

WELCOME TO THE **BERCHTESGADEN** INSIDER COLLECTION

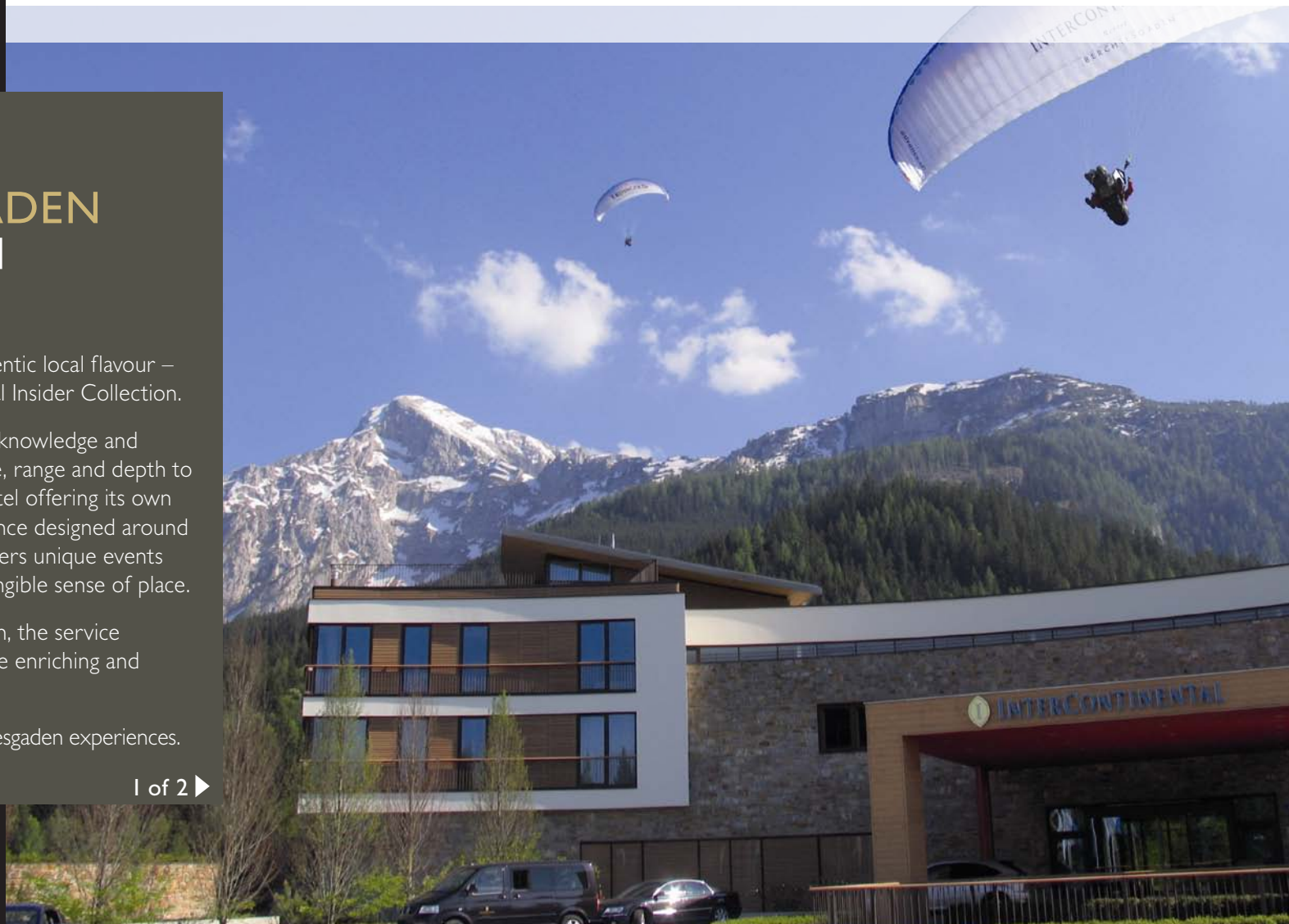
Truly memorable meetings and events with authentic local flavour – that is the inspiration behind the InterContinental Insider Collection.

Our network of hotels and resorts is global; our knowledge and expertise local, giving planners guaranteed choice, range and depth to add to any meeting or conference. With each hotel offering its own bespoke selection of services, and every experience designed around you, the InterContinental Insider Collection delivers unique events firmly rooted in their location with a rare, but tangible sense of place.

The options are limitless, the local knowledge rich, the service professional and faultless, the delegate experience enriching and rewarding every time.

Sample for yourself some of our wonderful Berchtesgaden experiences.

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INSIDER LOCATIONS

Choose an InterContinental venue for your event and a world of possibilities opens up. As locals, your hotel team hold the key to a side of your locality tourists never see. What and who they know gives you an exclusive mix of authentic venues and experiences to play with.

INSIDER SPEAKERS

Bring your event to life with an inspirational speaker – someone who can really strike a chord with your delegates and enrich their experience beyond measure. Fascinating and engaging, motivating Insider Speakers range from celebrities and cultural experts to sporting heroes. Whatever their passion, they all have a local connection and you will discover that their unique insights and local know-how make your event one to remember.

INSIDER COMMUNITY

There's nothing quite like immersing yourself in the community to gain an added depth and understanding to your experience in a new destination. Insider Community has been designed to benefit local people and create truly memorable and meaningful experiences for your delegates too.

INSIDER INTERACTIONS

This team-building experience will help your delegates connect with each other as never before. Using the unique character, heritage or geography of your destination to inspire interaction, each experience, whether based on or off-site offers an original way to engage delegates and motivate them to build effective working relationships.

INSIDER BREAKS

With Insider Collection even your breaks are fulfilling experiences. From serving up a delicious lunch of provincial dishes for a taste of regional cuisine to spending some quality time with your Concierge team to get their best insider tips, a few minutes out of your busy schedule becomes a whole experience in itself.



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EXPERIENCE TRADITIONAL ALPINE HOSPITALITY AT THE 'LATSCHENWIRT'

The name 'Latschenwirt' is derived from the mountain pine-oil factory which, at the end of the 19th century, produced the globally distributed 'Mack's Reichenhaller Latschenkieferöl' as well as colophony or 'Greek pitch' much-prized by violinists the world over. The raw material is made with mountain pine resin from the Untersberg plateau.

The atmosphere in this classy, rustic country inn is cosy (it isn't greatly spacious) which however makes the Latschenwirt very romantic. With its delightful wooden floors and the tiled stove, the ambiance is reminiscent of a hunting cabin but without the mouldy patina.

The ideal location for an intimate dinner with a twist of regional flair!

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GIVE YOUR MEETING
AN EXCLUSIVE FEEL
AT THE VENERABLE
SALZBURG RESIDENZ

Salzburg Residenz – a baroque palace in the heart of a city – was built in the late 16th Century in the style of the late Renaissance and is located in the historical centre of Salzburg, declared a world cultural heritage site by UNESCO in 1997.

Wolfgang Amadeus Mozart himself regularly performed his music in the representational rooms and the violin concerto KV 219 in A major had its premiere in the residence's conference hall in 1775.

Hold part of your smaller meetings here, or go for something grander with a large, festive banquet.

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AIM HIGH WITH THE WORLD'S TOP CLIMBERS — THE HUBER BROTHERS

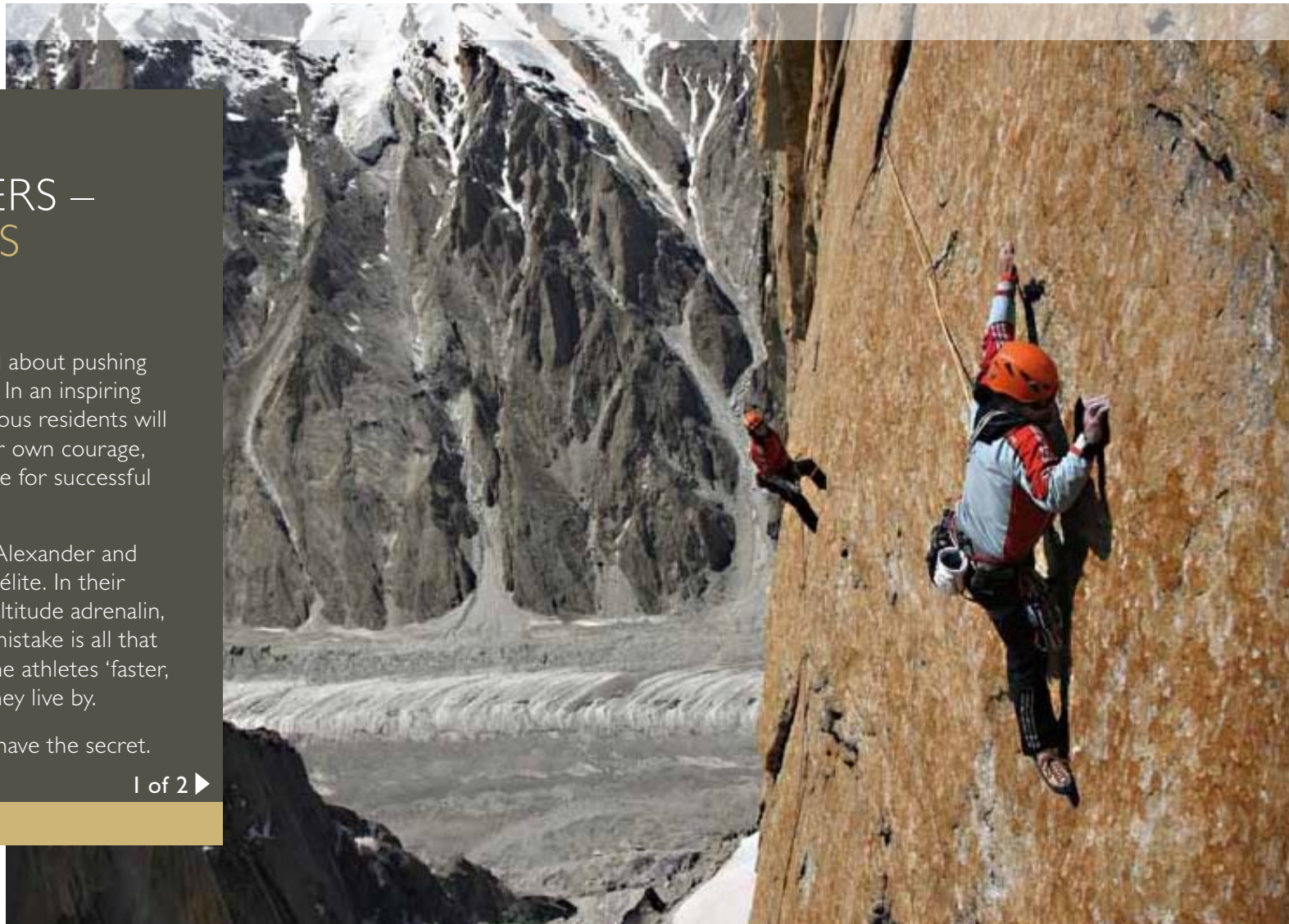
Mountaineering brothers, the Hubers know all about pushing themselves to extremes to achieve their goals. In an inspiring and seat-gripping lecture, Berchtesgaden's famous residents will share their insights, drawing parallels with their own courage, persistence and vision, which they believe make for successful business too.

Fondly known in Bavaria as the 'Huababuam', Alexander and Martin Huber are among the world's climbing élite. In their universe life is lived on the edge, run on high altitude adrenalin, where danger is a constant and one slip, one mistake is all that is needed to end the dream. For these supreme athletes 'faster, higher, further into the vertical' is the creed they live by.

If you want to reach the top, the Huababuam have the secret.

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THE HUBER-BROTHERS

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DISCOVER GERMANY'S ONLY ALPINE NATIONAL PARK

High on Germany's border with Salzburg, Berchtesgaden National Park is the jewel in Bavaria's crown. Stretching for 82 square miles, it represents a wild oasis of animal and plant life. Pristine forests, ice clear lakes, and soaring mountainsides make this a stunning place to be at any time of the year. Here nature is undisturbed, left to its own devices in the way it has been for generations.

Dr. Michael Vogel, Head of the National Park, will provide your delegates with fascinating insights about life in the Park and about his work to protect it with the help of his 80-strong team.

At the Park's information centre, delegates can learn more from the extensive range of exhibits, slideshows, films and books. Special group tours can also be arranged along the theme of your choice.

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SUPPORT BERCHTESGADEN NATIONAL PARK

For a chance to get really close to nature and to make a lasting difference to a place of outstanding natural beauty, your delegates can participate in a hands-on conservation project at the Berchtesgaden National Park.

A great team-building and motivational exercise, delegates will enjoy activity in the fresh outdoors supporting forest rangers in a variety of tasks as they go about the business of protecting and sustaining this stunning natural wonder for all to enjoy.

The park activities can complement the work your delegates are doing in the boardroom, helping them to bond as a team and strengthen their morale, inspiring them to achieve their personal and professional goals with ease.

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HELP TO PROTECT THE FORESTS OF THE ALPS

Forests are complex symbiotic communities. Along with the oceans they govern the world's climate. Their richness of species is invaluable.

Forests provide us with fresh water and breathable air, protection from floods, rock falls and avalanches, timber for houses, furniture and paper. In forests we find silence, recreation and relaxation. At the same time, mountain forests in particular face severe threats from tourism, traffic and wild animals.

Supported by local lumbermen your delegates will have the chance to give something back to nature and experience the forest's positive influence on their mood and well-being.

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SEGWAY TOUR AT THE OBERSALZBERG – MOUNTAIN MOVE

For some relaxing downtime from your hectic business schedule and for a chance to get to know each other a little better, why not explore the stunning surroundings of the hotel and the area of Berchtesgaden with a trendy and environmentally friendly vehicle called 'Segway'?

Operating the Segway is easy and riding it is a lot of fun. Much more than a scooter, the Segway is designed for all kinds of terrain and on its launch was described as the 'the world's first self-balancing human transporter'. This is ultra-modern travel that is kind to the planet and easy going on your delegates too. Exclusive tours with a personal instructor and guide are available all year round.

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DISCOVER A NEW DIMENSION TO SKIING AND CONTACT WITH NATURE

The latest in extreme sports, ski mountaineering is becoming more and more popular with people looking to fulfil their sense of adventure and fun. Berchtesgaden is home to the world's ski trekking training centre run by SALEWA.

At the training park delegates can learn more about this sport and how to conduct it safely. They will pick up lots of helpful tips and insider information on the best places to go, from planning a route, reading an avalanche report and knowing what to do, to ensuring they have a safe, successful and out-of-this-world experience. The course, run by experienced instructors, runs for 2-3 hours.

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'ALL NATURAL' ALPINE BREAK WITH SELECTED INGREDIENTS FROM THE AREA

In your coffee break you can experience the rich cultural diversity of the Berchtesgaden Alps in a completely natural way with:

- Fruits of the season
- Organic buttermilk from alpine farmers with blueberries
- Stone baked seasonal alpine cake
- A mug of milk cream served with wild blueberries
- Milk chocolate bar with roasted nuts
- Plum lard pastries

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'ALL NATURAL' ALP BREAK

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IMPOSSIBLE TO GO MORE BAVARIAN: THE HEARTY BERCHTESGADEN SNACK

Some people say Bavarians are especially strong – after this snack you will know why. The generous menu includes:

- Fruits of the season
- Berchtesgaden ham and alpine cheese, served on wooden board
- Crisp mountaineer-sausage
- Bavarian 'Obazda' cheese
- Sausage salad, served in a mug
- Lye dough pastries
- Organic potato buns
- Lard pastries with sugar and cinnamon

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REFRESHED AND VITALIZED BACK INTO THE MEETING – THE MOUNTAIN SPA FITNESS BREAK

With a focus on fitness and health during your break we offer:

- Fitness shakes
- Whole and chopped seasonal fruits
- Green tea muffins
- Crudités salad with roasted kernels, served in a glass
- Vegetable sticks with dip

This break will be accompanied by a personal trainer from the Mountain Spa who will get you into top shape for the rest of the day by means of a simple and highly effective training programme.

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